

Sufian Saeed

Go Developer | GoHighLevel CRM Engineer

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Pakistan · working remotely with international (mostly US) clients

SUMMARY

Go engineer who extends GoHighLevel beyond its native limits. Results-driven Backend Engineer with 4+ years of experience building distributed systems and microservices in Go. Proven success as a founding engineer in fintech and AI SaaS startups, designing scalable backends handling a large number of daily transactions. Skilled in PostgreSQL, DynamoDB, AWS, and cloud-native architectures, with expertise in AI integrations, GoHighLevel CRM engineering, and secure, enterprise-grade APIs. Ships faster with AI-assisted development (Claude Code) and has delivered end-to-end solutions for US-based clients.

PROFESSIONAL EXPERIENCE

Freelance Backend Engineer & GoHighLevel Consultant

July 2026 – Present

Self-Employed · Remote

- Delivering Go backend services and GoHighLevel CRM solutions for international clients, from requirements gathering through deployment and support.
- Building complete GHL setups (automations, funnels, websites, and pipelines) along with custom-coded integrations for workflows GoHighLevel does not support natively.
- Using Claude Code for AI-assisted development, enabling fast turnaround on custom features while maintaining production-grade code quality.

Backend Developer & CRM Specialist

April 2026 – July 2026

GHL Sales Operator · Remote

- Engineered custom-coded solutions in Go that extend GoHighLevel beyond its native capabilities, delivering features the platform does not allow out of the box.
- Built custom dashboards and sales scoreboards giving client teams real-time visibility into pipeline health and rep performance.
- Integrated Go services with the GoHighLevel API and webhooks to sync contacts, opportunities, and pipeline data across external systems.
- Designed and deployed end-to-end GHL solutions: workflow automations, sales funnels, websites, and multi-stage pipelines.
- Served as the go-to GoHighLevel expert for US-based clients, translating business requirements into scalable CRM and automation systems.
- Accelerated delivery with Claude Code for AI-assisted development, refactoring, and rapid prototyping of custom integrations.

Senior Software Engineer

January 2025 – April 2026

Valteria LLC · Remote

- Designed and created the complete backend service for userubberducky.com.
- Designed and implemented Go microservices for voice upload, transcription, and AI-based summarization (OpenAI, Gemini).
- Integrated S3, PostgreSQL, and background workers for asynchronous transcription workflows.
- Built secure JWT authentication, encrypted file storage, and automated file lifecycle management.
- Implemented OAuth 2.0 (Google Sign-In) for user authentication and account management.
- Incorporated a vector database using AWS OpenSearch to leverage context awareness.
- Designed and created the complete backend service for openpayouts.com.
- Developed a Go-based SaaS backend integrating with Jira via OAuth 2.0 for real-time bounty management and gamification (XP, badges, leaderboards).
- Architected secure, scalable systems using PostgreSQL and structured logging.
- Implemented concurrent background workers using goroutines and channels for data synchronization and processing efficiency.

Software Engineer

April 2021 – November 2023

Wanclouds Inc. · Islamabad, Pakistan

- Led a backend team and mentored two developers, overseeing agile sprints and code reviews.
- Designed and developed cloud-native backend tools for disaster recovery using Go on AWS and IBM Cloud.
- Contributed to scalable architecture design, improving system modularity and maintainability.

SELECTED WORK

Rubberducky · <https://userubberducky.com>

Founding Backend Engineer

AI-driven voice summarization platform — Go, PostgreSQL, AWS S3, AWS OpenSearch, OpenAI, Gemini, JWT, OAuth 2.0

OpenPayouts · <https://openpayouts.com>

Founding Backend Engineer

Bounty-based work platform with gamification — Go, PostgreSQL, Jira OAuth 2.0, Goroutines & Channels

Wanclouds DR Tooling

Software Engineer · Team Lead

Cloud-native disaster recovery on AWS & IBM Cloud — Go, AWS, IBM Cloud

GoHighLevel Client Work

CRM Engineer · US clients

Extending GHL beyond its native limits — Go, GHL API, Webhooks, Workflows, Funnels

Client Websites

Web Developer

Law firm & financial advisory sites — Web

Websites: UFK Partners (law firm), SKB Consultants (financial advisory)

TECHNICAL SKILLS

Languages	Go (Golang), JavaScript, Node.js, SQL
Backend & Cloud	Microservices, REST APIs, Goroutines & Channels, Background Workers, AWS (S3, OpenSearch, DynamoDB), IBM Cloud
Databases	PostgreSQL, DynamoDB, Vector Databases (AWS OpenSearch)
Security	JWT, OAuth 2.0 (Google, Jira), Encrypted File Storage
CRM & Automation	GoHighLevel Workflows, Funnels, Websites, Pipelines, API & Webhooks, Custom Dashboards

EDUCATION

Bachelor of Science in Software Engineering

September 2016 – September 2020

COMSATS University Islamabad, Abbottabad Campus

Cambridge A Levels in Pre-Engineering

March 2014 – September 2016

Beaconhouse School System, Abbottabad

Cambridge O Levels

March 2011 – March 2014

Army Burn Hall College, Abbottabad

HONORS & AWARDS

- **Institute Gold Medal** (10/2020): Top distinction in the BS program across all 8 university campuses (3.84/4.00 CGPA).
- **Campus Gold Medal** (10/2020): Top distinction in the BS program within the entire batch (3.84/4.00 CGPA).
- **1st Position, 8 Semesters Straight** (2016–2020): First position in the entire batch, consecutively across all 8 semesters.
- **GRE 337 / 346** (05/2024): Scored 337 out of 346 on the GRE.
- **IELTS Band 7.5** (11/2024): Scored a 7.5 band in IELTS.
- **100% Merit Scholarship** (2014): Full-year 100% merit scholarship for Cambridge A Levels at Beaconhouse School System, Abbottabad.
- **A* in English Language** (2014): Distinction (A*) in English Language, Cambridge O Levels.
- **O Level Silver Medal** (2013): Second position in Cambridge O Levels.
- **O Level Bronze Medal** (2014): Third position in Cambridge O Levels.